## **BRAND GUIDELINES**



### LOGO USAGE









### TAGLINE USAGE

Following are examples of how to use the tagline. Please follow:

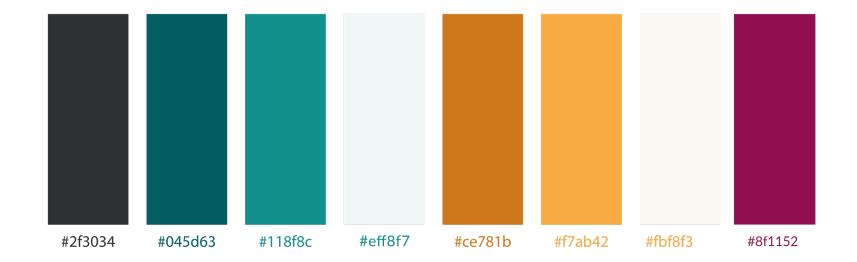
#### Note:

- The F and the M should always be capitalized
- The word Financing should always be used

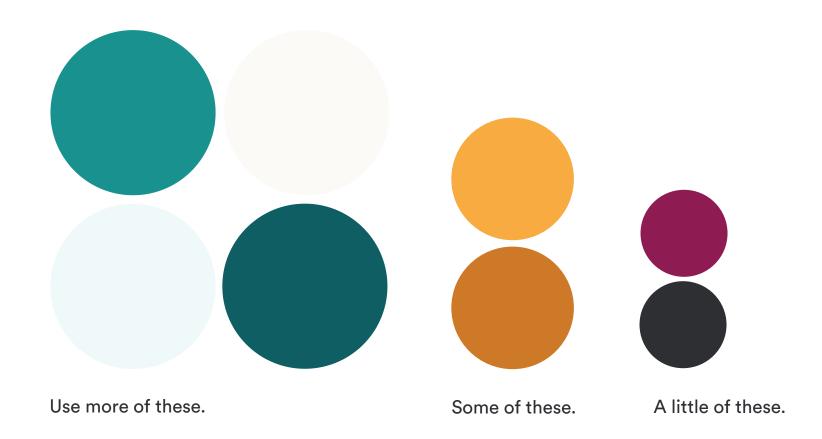
#### Examples:

- The CRE Financing Marketplace
- The Commercial Real Estate Financing Marketplace

## **BRAND COLORS**



## COLOR USAGE



#### TYPEOGRAPHY

Circular Std / Book

## abcdefghijklmnopqrstuvwxyz ~!!@!\$#%\$&^

Circular Std / Bold

## abcdefghijklmnopqrstuvwxyz ~!!@!\$#%\$&^

#### **TYPEOGRAPHY**

Avenir LT Std / 35 Light

# abcdefghijklmnopqrstuvwxyz~!!@!\$#%\$&^

Used in tagline, tracking 100

meet your deals.

### **GRAPHICS**













## FIND LENDERS WITHOUT THE HASSLE...





## PHOTO STYLE





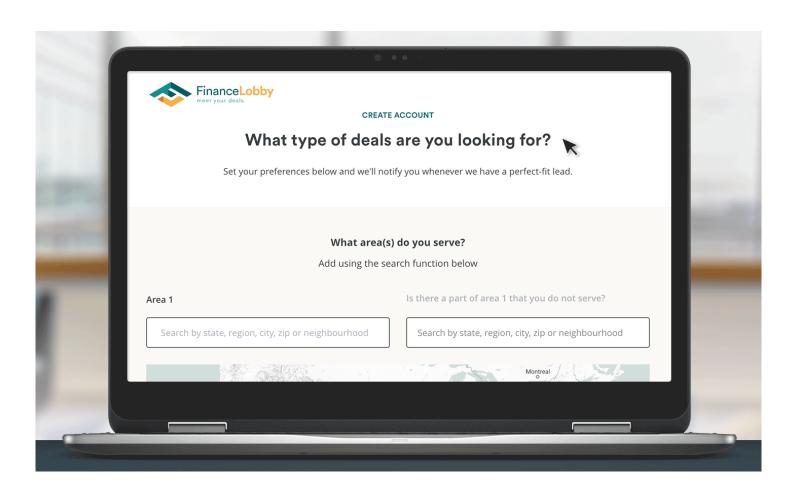








## WEBSITE



#### BLOG VETTING SOP

Between Grammarly & using all of the settings in Word's spelling and grammar, the two usually catch 99% of punctuation errors, run-on sentences, passive voice, etc... Before accepting a final draft, let's review it in those two systems.

Metrics should be:

Fleisch Reading Ease = > 65

Fleisch-Kincade Grade Level = 9 - 12. (Above 12 are mostly scientific articles or similar. Most of ours should be 9-10).

Passive sentences = < 10%

We will evaluate drafts on this scale and ask it to adhere to these metrics before sending content to us for review. If the article doesn't meet these metrics, we will send it back for revisions.

## CALL TO ACTION

Create your free, personalized profile in 30 seconds

Take a Test Drive >>>

**Create FREE Profile** 

Learn More

#### **EMAIL**



Never want to look at a dead-end deal again?



#### Are you tired of chasing dead-end deals? Do you think there has to be a better way? If so, we've got you covered.

Finance Lobby is the best solution for those in the commercial real estate lending game looking to streamline their processes with technology. We make it faster and easier to find all the deals you want and none of the ones you don't.

#### We just need a few pieces of information to get you started:

· Details on the types of deals you are looking for.

#### Then we give you:

. Exposure to every deal in the market that meets your criteria.

Create your free personalized profile in 30 seconds

#### That really is all there is to it.

- No fluff.
- No marketing gimmicks.
- Just great deals delivered straight to you, for free.

Get started today and you'll be reviewing your next perfect-fit deal in no time.

Kind regards, Kelly Wagman

Message sent by {(company::name}) at {(company::address)}, {(company::city)}, {(company::state)}, {(company::country)}.





#### **Headline Here**

#### Subhead

As the ball dropped on 2020 and all its infamy, the world let out a collective sigh of relief. But now, business leaders, including those in commercial real estate in Colorado, are back to the reality of dealing with a new COVID-induced normal.

Lenders who have adopted competitive cloud-based tools are positioned to offer their customers better service in three key areas  $\dots$ 

Learn Mor

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Learn More

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Hi (first name),

Did you have a great time at [X show]? Hopefully you had an opportunity to stop by all the booths and learn from other professionals in the [X industry]. We enjoyed discussing how Finance Lobby is streamlining the commercial real estate lending process with our **intuitive**, **easy-to-use** solution.

I thought it might be helpful to follow up with a few additional resources. Below you'll find our recent blog post that outlines **5 features** that make Finance Lobby the **best** solution for commercial real estate lenders, as well as some helpful information about the broader CRE lending industry.

- 5 Time-Saving Perks for Commercial Real Estate Lenders
- 3 Factors Affecting CRE Lending Today
- Modernizing Commercial Real Estate Lending

You give us:

Contact info
Where you lend
Dollar amount
Asset types

We give you:
Deals you want
Deals you can close on
Deal details you need

Don't forget to create your free, personalized profile to start using Finance Lobby. With just a few pieces of information about your lending criteria, our algorithms can get to work, searching the market for deals you can close on. It takes less than 30 seconds to get started, and you'll be looking at your next perfect-fit deal before you know it.

In the meantime, don't be afraid to reach out if you have any additional questions. I'm happy to chat!

Sincerely, {name} Finance Lobby

Create your free personalized profile in 30 seconds

Message sent by {{company::name}} at {{company::address}}, {{company::city}}, {{company::city}}.